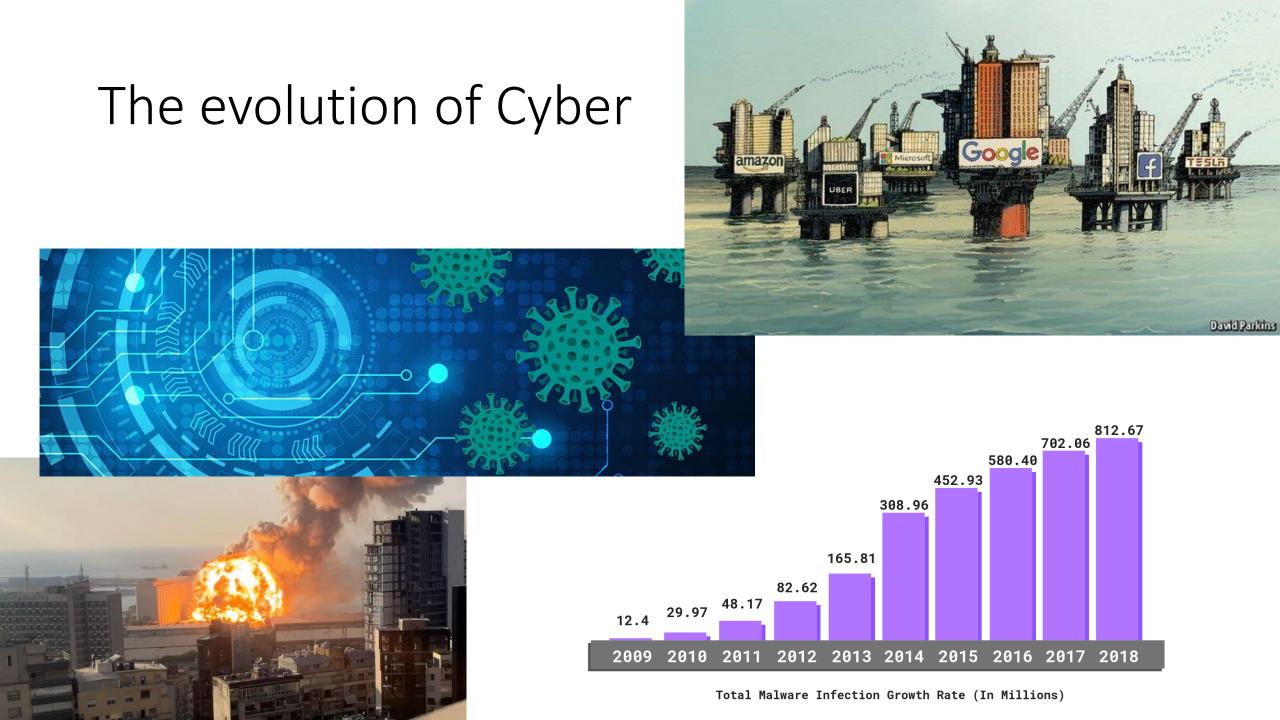
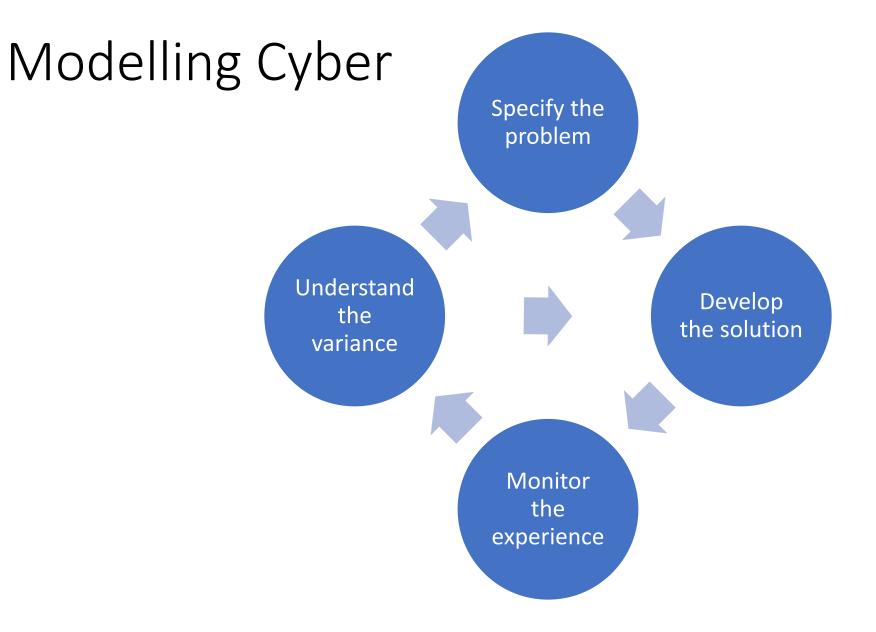
yber insurance

The story and a beacon





Steps to taking action

List objectives and key risks

- Business objectives
- Those your area contributes to
- Management's perspective on risks
- Your perspective on risks

Develop, list and rate actions

• These should meet objectives and mitigate risks

List BAU and committed Non BAU deliverables

• Rate on the extent to which they meet objectives

Gain approval to remove and add processes

- On processes that can be removed
- On new actions that take their place because they align to objectives

Appendix: Deciphering priorities

Customer growth strategy			
Measures	Retention	65%	95%
	Acquisition	25%	15%
Drivers	Pricing	5% renew, -25% new	
	Customer service	15% renew, 0% new	
	Brand awareness	5% renew, 10% new	
	Values alignment	5% renew, 5% new	

Energy Performance Certificate (EPC)



17 Any Street, District, Any Town, B5 5XX

Dwelling type:	Detached house	Reference number:	0919-9628-8430-2785-5996
Date of assessment:	15 August 2011	Type of assessment:	RdSAP, existing dwelling
Date of certificate:	13 March 2012	Total floor area:	165 m ²

Use this document to:

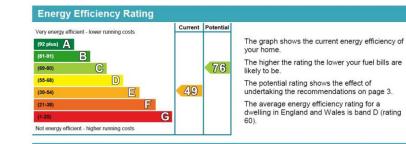
· Compare current ratings of properties to see which properties are more energy efficient

· Find out how you can save energy and money by installing improvement measures

Estimated energy costs of dwelling for 3 years	£5,367
Over 3 years you could save	£2,865

	Current costs	Potential costs	Potential future saving	
Lighting	£375 over 3 years	£207 over 3 years		
Heating	£4,443 over 3 years	£2,073 over 3 years	Vanada	
Hot water	£549 over 3 years	£222 over 3 years	You could save £2,865	
Totals:	£5,367	£2,502	over 3 years	

These figures show how much the average household would spend in this property for heating, lighting and hot water. This excludes energy use for running appliances like TVs, computers and cookers, and any electricity generated by microgeneration.



Top actions you can take to save money and make your home more efficient

Recommended measures	Indicative cost	Typical savings over 3 years	Available with Green Deal
1 Increase loft insulation to 270 mm	£100 - £350	£141	0
2 Cavity wall insulation	£500 - £1,500	£537	0
3 Draught proofing	£80 - £120	£78	0

See page 3 for a full list of recommendations for this property.

To find out more about the recommended measures and other actions you could take today to save money, visit www.direct.gov.uk/savingenergy or call 0300 123 1234 (standard national rate). When the Green Deal launches, it may allow you to make your home warmer and cheaper to run at no up-front cost.