



Mean-variance hedging of unit linked life insurance contracts in a Lévy model

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Overview

motivation

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conclusion



motivation

Life insurance companies face (mainly) the following risk types

- ▶ asset risk,
- ▶ change in interest rate and
- ▶ mortality risk.

Therefore we want to find an optimal asset allocation under these uncertainties.

~> Classical model: Black-Scholes market.



motivation

- ▶ Empirical evidence of jumps in stock prices (see e.g. Cont and Tankov):
Possible reasons: good/ bad news, annual shareholders' meeting
- ▶ jumps in interest rate due to changing credibility (ratings) or changes of base rates (ECB)
- ▶ We additionally consider mortality risk using a force of mortality with jumps (see Luciano and Vigna 2008 or Cairns et al. 2008).
Possible reasons: pandemics, wars, medical breakthroughs

⇒ Lévy market more realistic



motivation

Looking at a market with jumps: **no** complete financial market.

Problem: Hedging not possible any more.

~> Other performance criteria like *mean-variance hedging*, expected utility theory, etc.



motivation

We consider a *mean-variance problem*

- ▶ classical optimization problem (Markowitz 1952, Merton 1972)
- ▶ intuitive understanding of variance as deviation measure
- ▶ preference free, no utility function needed
- ▶ mathematically tractable (due to L^2 and L^1 theory)



motivation

Classical mean-variance problem for a (discounted) portfolio process $\tilde{P}^u(t)$ (at time $t \in [0, T]$) using an 'admissible' strategy $u \in \mathcal{U}$, depending on a general (discounted) Markov process $\tilde{Z}(t)$:
This has objective function

$$J(t, p, z, u) := \mathbb{E}[\tilde{P}_T^u | \tilde{P}(t) = p, \tilde{Z}(t) = z] \\ - \frac{\gamma}{2} \text{Var}(\tilde{P}_T^u | \tilde{P}(t) = p, \tilde{Z}(t) = z)$$

for some $\gamma > 0$ (non-linearity of variance: MV problem time inconsistent).



motivation

In a *time consistent* problem the Bellman optimality principle holds (see Björk and Murgoci, 2010).

Bellman optimality principle

If a control law is optimal on the full time interval $[0, T]$, then is also optimal on any subinterval $[t, T]$.

In a *time inconsistent* problem this does not hold true, i.e., for some fixed initial point (t, p, z) the control law \hat{u} which maximizes $J(t, p, z, u)$ at that time, is no longer optimal for some later point $(s, \tilde{P}(s), \tilde{Z}(s))$ for the functional $J(s, \tilde{P}(s), \tilde{Z}(s), u)$ (see also Karnan et al., 2017)



motivation

Björk and Murgoci (2010) suggest a reformulation within a game-theoretic framework looking for a Nash subgame perfect equilibrium:

Björk and Murgoci (2010)

They showed that for any time-inconsistent problem there is a time-consistent problem, which is equivalent in some sense.

~> extended HJB system

In (Markovian) Brownian process setting, see Lindensjö, 2017.



equilibrium control

A trading strategy $u^* \in \mathcal{U}$ is an *equilibrium control* for the dynamic optimization problem if

$$\liminf_{h \rightarrow 0} \frac{J(t, p, z, u^*) - J(t, p, z, u_h)}{h} \geq 0$$

for any $t \in [0, T]$ and trading strategy $u_h \in \mathcal{U}$ satisfying, for any $u \in \mathcal{U}$,

$$u_h(\tau) = u_\tau \mathbb{1}_{[t, t+h)}(\tau) + u_\tau^* \mathbb{1}_{[t+h, T]}(\tau), \quad \tau \in [t, T].$$

The *equilibrium value function* is defined by

$$V(t, p, z) := J(t, p, z, u^*).$$



feedback type

An equilibrium control u^* is of *feedback type* if, for some feedback function $u_\star : [0, T] \times \mathbb{R}_+ \times \mathbb{R}^5 \rightarrow \mathbb{R}$ such that the stochastic differential equation of $\tilde{P}(t)$ and $\tilde{Z}(t)$ has a unique solution $\tilde{P}^*(t)$ and $\tilde{Z}^*(t)$, respectively, we have

$$u^*(t) = u_\star(t, \tilde{P}^*(t-), \tilde{Z}^*(t-))$$

with $\tilde{P}^*(0-) = \tilde{P}^*(0)$ and $\tilde{Z}^*(0-) = \tilde{Z}^*(0)$.



market setting

- ▶ $T > 0$ maturity
- ▶ $(\Omega, \mathcal{F}, \mathbb{P})$ a fixed probability space, endowed with filtration $(\mathcal{F}_t)_{t \in [0, T]}$
- ▶ Let $X = (X_t)_{t \in [0, T]}$, \bar{X} and \hat{X} be Lévy processes, the drivers of asset, mortality and interest rate risk, respectively. (\rightsquigarrow possibly dependent)
- ▶ We consider a general stochastic interest rate $r(t)$,
- ▶ a stochastic discount factor $D(t) = \exp\left(\int_0^t r(s) ds\right)$,
- ▶ two risky assets $S(t)$ and $Y(t)$
- ▶ and a zero-coupon-bond $B(t, r(t))$, which pays 1 unit at maturity T .
- ▶ The Portfolio process is self-financing.



market setting

To our Lévy process X , we denote the associated Brownian motion by W and $J_X(dt, dx)$ denotes the Poisson random measure of the (independent) Lévy jump process (by Lévy-Itô-decomposition). For the Lévy measure $\vartheta_X(dx)$ we have the assumption $\int_{\mathbb{R} \setminus \{0\}} |x|^2 \vartheta_X(dx) < \infty$. So we can write

$$\tilde{J}_X(dt, dx) := J_X(dt, dx) - \vartheta_X(dx)dt$$

for the *compensated* Poisson random measure. Analogous definition of \hat{W} , $J_{\hat{X}}(dt, d\hat{x})$, $\vartheta_{\hat{X}}(d\hat{x})$, $\tilde{J}_{\hat{X}}(dt, d\hat{x})$ and \bar{W} , $J_{\bar{X}}(dt, d\bar{x})$, $\vartheta_{\bar{X}}(d\bar{x})$, $\tilde{J}_{\bar{X}}(dt, d\bar{x})$.



market setting

The Lévy process \hat{X} is the driver of the *stochastic interest rate* modelled by the dynamics

$$dr(t) = \mu_r(t, r(t))dt + \sigma_r(t, r(t))d\hat{W}(t) + \int_{\mathbb{R} \setminus \{0\}} \eta_r(t, r(t), \hat{x}) \tilde{J}_{\hat{X}}(dt, d\hat{x}).$$

Therefore, we consider the *discounted problem*, i.e., we take the discount factor $D(t) = \exp(\int_0^t r(s)ds)$ as the numeraire to all relevant quantities (c.f. Basak and Chabakauri, 2010).

The strategy $\tilde{u}(t) = (\tilde{u}_B(t), \tilde{u}_S(t), \tilde{u}_Y(t))_{t \in [0, T]}$ denotes the discounted total position in the zero-coupon Bond B , stock S and mortality bond Y .



market setting

We consider a zero-coupon-bond $(B(t, r(t)))_{t \in [0, T]}$, which pays 1 unit at maturity T .

We assume that $(r(t), B(t, r(t)))_{t \in [0, T]}$ to be a Markov process. Further we assume that the discounted zero-coupon bond $\tilde{B}(t, r(t)) = \frac{B(t, r(t))}{D(t)}$ has the following representation

$$\begin{aligned} \frac{d\tilde{B}(t, r(t))}{\tilde{B}(t-, r(t-))} &= (\mu_B(t, r(t), B(t, r(t))) - r(t)) dt \\ &\quad + \sigma_B(t, r(t), B(t, r(t))) d\hat{W}(t) \\ &\quad + \int_{\mathbb{R} \setminus \{0\}} \eta_B(t, r(t), B(t, r(t)), \hat{x}) \tilde{J}_{\hat{X}}(dt, d\hat{x}). \end{aligned}$$



market setting

The price of the discounted risky asset $\tilde{S} = (\tilde{S}(t))_{0 \leq t \leq T}$ is given by the discounted exponential of the Lévy process $X(t)$, namely $\tilde{S}(t) = \frac{e^{X(t)}}{D(t)}$ (only valid under Assumption $\int_{|x| \geq 1} e^x \vartheta_X(dx) < \infty$). This asset has dynamics

$$\frac{d\tilde{S}(t)}{\tilde{S}(t-)} = (\mu_S - r(t))dt + \sigma dW(t) + \int_{\mathbb{R} \setminus \{0\}} \eta_S(x) \tilde{J}_X(dt, dx)$$

with $\mu_S \in \mathbb{R}$, $\sigma > 0$, $\eta_{\tilde{S}}(x) = e^x - 1$.

Further we assume that $(r(t), \tilde{S}(t, r(t)))_{t \in [0, T]}$ is a Markov process.



market setting

We model a longevity bond, bought at time $t_1 < T$ with terminal payoff $\frac{I(T)}{I(t_1)}$ (quotient of survivors). It has dollar value at intermediate time t_2 ($t_1 < t_2 < T$)

$$Y(t_2) = e^{-\int_{t_1}^{t_2} \lambda(s) ds} \mathbb{E}_{\mathbb{Q}} \left[\exp \left(- \int_{t_2}^T (r(s) + \lambda(s)) ds \right) \middle| \mathcal{F}_{t_2} \right]$$

with force of mortality given by

$$\begin{aligned} d\lambda(t) = & \mu_{\lambda}(t, \lambda(t))dt + \sigma_{\lambda}(t, \lambda(t))d\bar{W}(t) \\ & + \int_{\mathbb{R} \setminus \{0\}} \eta_{\lambda}(t, \lambda(t), \bar{x}) \tilde{J}_{\bar{x}}(dt, d\bar{x}). \end{aligned}$$

We assume $\lambda(t) \geq 0$ \mathbb{P} -a.s. (compare discussion in Luciano and Vigna 2008).



market setting

Assuming that $(r(t), Y(t))_{t \in [0, T]}$ is a Markov process, one can show the representation for the discounted longevity asset $\tilde{Y}(t) = \frac{Y(t)}{D(t)}$ as

$$\begin{aligned} \frac{d\tilde{Y}(t)}{\tilde{Y}(t-)} &= (\mu_Y(t, r(t), \lambda(t), Y(t)) - r(t)) dt + \sigma_Y(t, r(t), \lambda(t), Y(t))^T d\vec{W}(t) \\ &\quad + \int_{\mathbb{R}^3 \setminus \{0,0,0\}} \eta_{\tilde{Y}}(t, r(t), \lambda(t), Y(t), \hat{x}, x, \bar{x}) \tilde{J}_{\hat{x}, x, \bar{x}}(dt, d\hat{x}, dx, d\bar{x}) \end{aligned}$$

with $\mu_Y, \eta_Y \in \mathbb{R}$ and $\sigma_Y \in \mathbb{R}^3$.

Here $\vec{W}(t) = (\hat{W}(t), W(t), \bar{W}(t))$ denotes the vector of the Brownian motions of the underlying Lévy processes.



market setting

We define the 5-dimensional process $(\tilde{Z}(t))_{t \in [0, T]} := (r(t), \tilde{B}(t), \tilde{S}(t), \lambda(t), \tilde{Y}(t))_{t \in [0, T]}$, which is a Markov process.

Further the discounted portfolio equation is given by (self-financing)

$$d\tilde{P}(t) = \frac{\tilde{u}_B(t-)}{\tilde{B}(t-)} d\tilde{B}(t) + \frac{\tilde{u}_S(t-)}{\tilde{S}(t-)} d\tilde{S}(t) + \frac{\tilde{u}_Y(t-)}{\tilde{Y}(t-)} d\tilde{Y}(t).$$

We denote by $\Delta\tilde{Z}(t, \hat{x}, x, \bar{x})$ and $\Delta\tilde{P}(t, \hat{x}, x, \bar{x})$ the jump part of the processes, respectively.



Definition

Let $\mathcal{L}^u : C^{2,2}(\mathbb{R}_+ \times \mathbb{R}^5, \mathbb{R}) \rightarrow C^{0,0}(\mathbb{R}_+ \times \mathbb{R}^5, \mathbb{R})$, $f \mapsto \mathcal{L}^u f$ be the *infinitesimal generator* of (\tilde{P}, \tilde{Z}) is given by

$$\begin{aligned} & \mathcal{L}_{t,p,z}^u(f(\tilde{P}(t), \tilde{Z}(t))) \\ &:= \lim_{\varepsilon \searrow 0} \frac{\mathbb{E}_{t,p,z}[f(\tilde{P}(t+\varepsilon), \tilde{Z}(t+\varepsilon)) - f(\tilde{P}(t), \tilde{Z}(t))]}{\varepsilon}. \end{aligned}$$

Then we can define the *infinitesimal generator of the graph* by $\mathcal{A}^u : C^{0,2,2}([0, T] \times \mathbb{R}_+ \times \mathbb{R}^5, \mathbb{R}) \rightarrow C^{0,0}(\mathbb{R}_+ \times \mathbb{R}^5, \mathbb{R})$, $f \mapsto \mathcal{A}^u f$ via

$$\mathcal{A}^u f(t, p, z) := \dot{f}(t, p, z) + \mathcal{L}_{t,p,z}^u f(p, z),$$

where $\dot{f}(t, p, z) := \frac{\partial f}{\partial t}(t, p, z)$.



For a function $f \in C^{2,2}(\mathbb{R} \times \mathbb{R}^m, \mathbb{R})$, the infinitesimal generator is given by (for $t \in [0, T]$, $(p, z) \in \mathbb{R}^{1+5}$ and $\tilde{u} \in \mathcal{U}$)

$$\begin{aligned}
\mathcal{L}_{t,p,z}^u(f(p, z)) = & f_p(p, z) \mu_{\tilde{p}}^{\tilde{u}}(t, z) + \nabla_z f(p, z)^\top \mu_{\tilde{z}}(t, z) + \frac{1}{2} f_{pp}(p, z) \sigma_{\tilde{p}}^{\tilde{u}}(t, z)^\top \Sigma_W(t) \sigma_{\tilde{p}}^{\tilde{u}}(t, z) \\
& + \sum_{i=1}^5 \nabla_z f_p(p, z)_i \sigma_{\tilde{z}}(t, z)_{i,:} \Sigma_W(t) \sigma_{\tilde{p}}^{\tilde{u}}(t, z) \\
& + \frac{1}{2} \sum_{i,j=1}^5 H_{\tilde{z}} f(p, z)_{i,j} \sigma_{\tilde{z}}(t, z)_{i,:} \Sigma_W(t) \sigma_{\tilde{z}}(t, z)_{j,:} \\
& + \int_{\mathbb{R}^3 \setminus \{0,0,0\}} \left(f(p + \Delta \tilde{P}^u(t, \hat{x}, x, \bar{x}), z + \Delta \tilde{Z}(t, \hat{x}, x, \bar{x})) - f(p, z) \right. \\
& \left. - (f_p(p, z), \nabla_z f(p, z))^\top \left(\Delta \tilde{P}^u(t, \hat{x}, x, \bar{x}), \Delta \tilde{Z}(t, \hat{x}, x, \bar{x}) \right) \right) \vartheta_{\hat{x}, x, \bar{x}}(d\hat{x}, dx, d\bar{x}).
\end{aligned}$$



solution

Then the mean-variance problem can be reformulated:

$$\dot{V}(t, p, z) + \sup_{u \in U} \{ \mathcal{L}_{t,p,z}^u V(p, z) + \mathcal{G}^u g(t, p, z) \} = 0$$

$$\mathcal{A}^{u^*} f(t, p, z) = 0$$

$$\mathcal{A}^{u^*} g(t, p, z) = 0$$

$$V(T, p, z) = p$$

$$g(T, p, z) = p$$

$$f(T, p, z) = F(p),$$

where we note that only the first three equations are substantial constraints. The lower remaining equations are directly fulfilled in the mean-variance setting.



solution

Proposition 1

The equilibrium value function $V(t, p, z)$ and the expected terminal payoff $g(t, p, z)$ are given by

$$\begin{aligned} V(t, p, z) &= p + B(t, z), \\ g(t, p, z) &= p + b(t, z) \end{aligned}$$

with $b(t, z)$ and $B(t, z)$ given by conditional expectations.

Proposition 2

The optimal amount of money $\tilde{u}^*(t)$ invested can be calculated explicitly (see next slide).



solution

$$\begin{aligned}
 \tilde{u}_B(t-) = & \frac{A(t) (\mu_B(t, r(t)) - r(t)) - \gamma a(t) \sum_{i=1}^5 \nabla_z b(t, z)_i \left(\frac{\partial}{\partial \tilde{u}_B} \sigma_{\tilde{Z}}(t, \tilde{Z}(t)) \Sigma_W(t) \sigma_{\tilde{P}}^{\tilde{u}}(t, \tilde{Z}(t)) \right)_i}{\gamma a(t)^2 \left(\sigma_B(t, r(t), B(t))^2 \Sigma_W(t)_{1,1} + \int_{\mathbb{R} \setminus \{0\}} \eta_B(t, r(t), B(t), \hat{x})^2 \vartheta_{\hat{x}}(d\hat{x}) \right)} \\
 & - \frac{\int_{\mathbb{R}^3 \setminus \{0,0,0\}} \left(b(t, z + \Delta \tilde{Z}(t, \hat{x}, x, \bar{x})) - b(t, z) \right) \eta_B(t, r(t), B(t), \hat{x}) \vartheta_{\hat{x}, x, \bar{x}}(d\hat{x}, dx, d\bar{x})}{a(t) \left(\sigma_B(t, r(t), B(t))^2 \Sigma_W(t)_{1,1} + \int_{\mathbb{R} \setminus \{0\}} \eta_B(t, r(t), B(t), \hat{x})^2 \vartheta_{\hat{x}}(d\hat{x}) \right)} \\
 & - \tilde{u}_S(t-) \frac{\sigma_B(t, r(t), B(t)) \sigma \Sigma_W(t)_{1,2} + \int_{\mathbb{R}^3 \setminus \{0,0,0\}} (\eta_S(x) \eta_B(t, r(t), \hat{x})) \vartheta_{\hat{x}, x, \bar{x}}(d\hat{x}, dx, d\bar{x})}{\sigma_B(t, r(t), B(t))^2 \Sigma_W(t)_{1,1} + \int_{\mathbb{R} \setminus \{0\}} \eta_B(t, r(t), B(t), \hat{x})^2 \vartheta_{\hat{x}}(d\hat{x})} \\
 & - \tilde{u}_Y(t-) \frac{\sigma_B(t) \sigma_Y(t)^T \Sigma_W(t)_{1,:} + \int_{\mathbb{R}^3 \setminus \{0,0,0\}} (\eta_Y(t, \hat{x}, x, \bar{x}) \eta_B(t, r(t), \hat{x})) \vartheta_{\hat{x}, x, \bar{x}}(d\hat{x}, dx, d\bar{x})}{\sigma_B(t, r(t), B(t))^2 \Sigma_W(t)_{1,1} + \int_{\mathbb{R} \setminus \{0\}} \eta_B(t, r(t), B(t), \hat{x})^2 \vartheta_{\hat{x}}(d\hat{x})}
 \end{aligned}$$

and similar expressions for $\tilde{u}_S(t-)$ and $\tilde{u}_Y(t-)$.

\rightsquigarrow system of linear equations



Theorem: Sufficiency of the HJB system

Assume that $V \in C^{1,2,2}([0, T] \times \mathbb{R}_+ \times \mathbb{R}^5, \mathbb{R})$, $f, g \in C^{1,2,2}([0, T] \times \mathbb{R} \times \mathbb{R}^5, \mathbb{R})$ solve the extended HJB system and that the supremum in the first line is attained for every $(t, p, z) \in [0, T] \times \mathbb{R} \times \mathbb{R}^5$. Then there exists an equilibrium law u^* and it is given by the optimal u in the first equation in the HJB. Furthermore, V is the corresponding value function and f, g have the stated form.

Theorem: Necessity of the HJB system

Assume there exists an equilibrium law u^* and that V is the corresponding value function. Then V satisfies the extended HJB system and u^* attains the supremum in the first equation of the HJB system.



conclusion

- ▶ We extend the (Markovian) Itô process setting to general Lévy processes with additional Mortality bond and stochastic interest rate.
- ▶ In (time-inconsistent) mean-variance setting, we derive an (time-consistent) extended HJB equation.
- ▶ We prove necessity and sufficiency of the HJB equation approach.
- ▶ We calculate the solutions explicitly.



Thank you for your attention!

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